

## Collectivist vs. Individualist

Individualism	Collectivism
Everyone is supposed to take care of him- or herself and his or her immediate family only	People are born into extended families or clans which protect them in exchange for loyalty
"I" – consciousness	"We" -consciousness
Right of privacy	Stress on belonging
Speaking one's mind is healthy	Harmony should always be maintained
Others classified as individuals	Others classified as in-group or out-group
Personal opinion expected: one person one vote	Opinions and votes predetermined by in-group
Transgression of norms leads to guilt feelings	Transgression of norms leads to shame feelings
Languages in which the word "I" is indispensable	Languages in which the word "I" is avoided
Purpose of education is learning how to learn	Purpose of education is learning how to do
Task prevails over relationship	Relationship prevails over task

(Retrieved from <a href="http://www.wikiwand.com/en/Hofstede's cultural dimensions theory">http://www.wikiwand.com/en/Hofstede's cultural dimensions theory</a>)

## Which are among of these statements more likely describing your perspectives? Put \* near each statement and discuss them with your group.

Now, entering college, oftentimes you meet new people. It is easy for some of you to adapt and be friends with many people. Meanwhile, the rest of you might prefer to be alone. Let's discover some facts about you.

No.	Statement	Disagree	Not Sure	Agree
1	Most of the hobbies I have can be done by myself, without any human			
	contact.			
2	I believe no one truly knows me deep down. All that people know			
	about me is what I choose to show them.			
3	I often go long periods in my life without having any			
	friends, and I'm fine with that.			
4	I seem to alienate people who want to get close to me			
	because of my desire to be alone.			
5	I'm very creative, meaning that I can never be bored by			
	myself.			
6	I prefer to do everything myself because I find it hard to			
	rely solely on other people.			
7	I find it difficult to maintain more than a couple of close			
	friendships at a time.			
8	I really dislike small talk and social niceties. If I must talk I			
	prefer going straight to the point.			



Worksheet 2

**Tel-U English Lecturers** 

From the statements above, it can be said that I am more a	(people person/
either people person or loner/loner).	

There are	people persons in this class.
There are	either people person or loner in this class.
There are	people persons in this class.

- 1. How do you feel about people persons?
- 2. How do you feel about those who are either people person or loner?
- 3. How do you feel about loners?

## Now, are you more like an individualist or a collectivist?